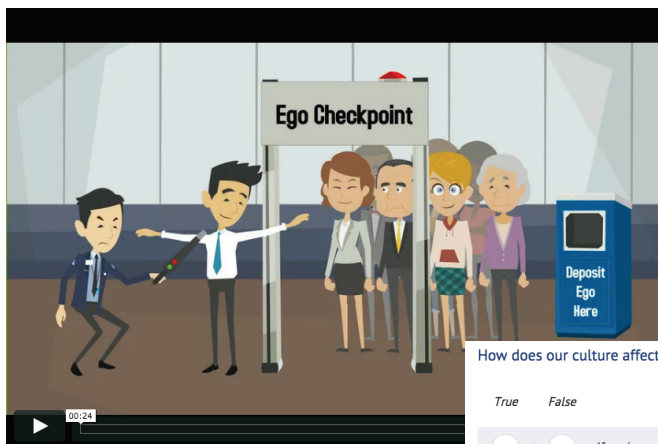




**Culture Class™ is fun, engaging, interactive, and it's amazingly effective.**

Culture Class is an eLearning course, totally customized for each client, that gives every employee a thorough and consistent understanding of your unique culture.



#### Why we struggle to honor commitments

There are three key reasons people frequently don't honor commitments that are in their control:

- Some people have poor organizational skills. They intend to honor the commitment, but other things get in the way and they simply forgot. The more organized we are, the better we can keep track of all outstanding promises we've made.
- Some people are poor estimators of time. They don't appreciate how long some tasks will take and so they make commitments that are unrealistic.
- Some people simply overcommit. In an effort to please everyone (especially customers and bosses), they say yes to requests even though they know it can't be done. They figure they'll just do their best and deal with it later.



#### How does our culture affect us?

True False

- ☐ ☐ If you're a good worker, the environment has no impact on how you do your work.
- ☐ ☐ Our culture impacts our ability to attract and retain quality employees.
- ☐ ☐ Our culture impacts our ability to differentiate ourselves against our competitors.
- ☐ ☐ It's not necessary to be intentional about our culture, because if we hire the right people, it will all take care of itself.

Submit

#### Match the words



Drag items from the column on the right to the words to match them.

The Demo Way

Fundamentals

The name we give to our culture

The name we give to the behaviors that make define our culture

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